



PALM BEACH NORTH CHAMBER OF COMMERCE

MEMBERSHIP IN THE PALM BEACH NORTH CHAMBER

A not-for-profit organization with over 750+ business members, the **Palm Beach North Chamber of Commerce** is pleased to serve the 10 municipalities that make up Palm Beach North. Founded in 2007 as a [result of a merger from two chambers](#), the Jupiter Tequesta Juno Beach Chamber of Commerce (founded in 1948) and the North Palm Beach County Chamber of Commerce (founded in 1947), the **PB North Chamber of Commerce** strives to be a dynamic organization that serves as a vital business & community resource. We focus on the development and retention of businesses by taking an active role in issues that affect the profitability of local companies, protecting and improving the quality of life for residents and, above all, providing superior services and resources to our members.

The vast majority of the Chamber's funding is secured through the private sector. PBNCC has evolved into a "knowledge broker," connecting businesses with prospective partners and clients. The **Palm Beach North Chamber of Commerce** seeks to be an invaluable partner in increasing each members' bottom line. Business is still about relationship building, and understanding this basic principle is the foundation for developing programs, special events and social functions.

All inclusive of a **Palm Beach North Chamber of Commerce** annual **MEMBERSHIP**:

1. Advocacy/Community Influence

- a. Be a part of the conversation. You have an opportunity to contribute our Legislative Agenda by sharing what you, a member of the business community, expect from your elected officials. Every Legislative Session we travel to Tallahassee during Palm Beach County Day to meet with our elected officials and make sure your voices are heard.

- b. Participate in over [9 Committees & Councils](#), all relating to the industries in Palm Beach North

2. Networking & Events - Networking at [100+ events](#); Includes events such as our [Business Before Hours](#) and [Business After Hours](#) (Check out our Instagram)

- a. Members receive a discount on Chamber-produced events

3. Opportunities & Resources

- a. Be included on any [Request for Proposals \(RFPs\)](#) submitted on [PBNChamber.com](#)
- b. Discount in our partnership with [klosebuy](#), a shop local loyalty program!
- c. Special Savings through the [ODP Business Solutions \(Office Depot\) Discount Program](#)
- d. A [Free Digital Health Check](#) from one of our partners, LOCALiQ
- e. Complimentary Certificates of Origin
- f. Use of Chamber Conference Room (based on availability; call Jill to reserve 561-746-7111)

4. Access to Information - An informed business owner is a successful business owner. Keep a pulse on what's happening in your community!

5. Publicity & Credibility

- a. Business listing on [PBNChamber.com](#) (Online Business Directory)
- b. Business listed in the [2024 Prosperity Journal](#) (*deadline to be included is September 15th/year*)
- c. FOUR FREE Marketing tools:
 - i. Promote your own upcoming events on [PBNChamber.com](#)
 - ii. Post Hot Deals on [PBNChamber.com](#)
 - iii. Submit your news and updates, which publish in our [weekly newsletter](#) (Chamber Connect) and on our [current news webpage](#)
 - iv. Post jobs on [PBNChamber.com](#)

- d. Sponsor Chamber events – only [members can sponsor Chamber events!](#)
 - i. Events such as ArtiGras Fine Arts Festival, Presented by Hanley Foundation (www.artigras.org) , ArtFest by the Sea at Juno Beach, Presented by the Palm Beach Gardens Medical Center (<http://www.artfestbythesea.com/>) or the Tampa General Hospital Loggerhead Triathlon (<http://www.loggerheadtriathlon.com/>) are however open to community partners!
 - ii. Exhibitor table opportunities are available all year-long, at our annual Business Summit, any of our Business After Hours (BAH) events and other various events! Check in with [the team](#) to find out the most current schedule.
- e. Ribbon-cuttings are 50% off for members and is a great publicity opportunity and valuable marketing tool for any business commemorate a grand opening, groundbreaking or open house with a photograph in the Chamber's weekly e-newsletter
- f. Membership decal to display at business

POST YOUR EVENT - Submit your event to be published on our [community calendar on our website](#). Choose the "Community Calendar" and choose a category to find your event!

POST HOT DEALS - Advertise specials or offer coupons on [our website](#). Your membership and member login allows you to submit Hot Deals as well as to view and redeem other member deals. A link to Hot Deals is also featured in our weekly Chamber newsletter.

SUBMIT NEWS - Spread the news! Chamber members can submit [press releases and announcements](#) for publication in our monthly e-newsletter and our website at **no additional cost**. Use this to also promote your hot deals, job postings and events, too!

JOB POSTINGS - Your membership allows you to post [job openings on our website](#) and maintain the posting using your member login. A link to Job Postings is also featured in our weekly Chamber newsletter.

NEW MEMBER EVENT SERIES - The Palm Beach North Chamber of Commerce invites new members, new employees or members who simply need a Chamber "refresher" to one of two [complimentary training/education and best practices classes the first and second Friday of every month](#) (events are labeled "LEARN. CONNECT. GROW"). Attendees will receive information about the Chamber's structure, events, community involvement, member benefits and resources, advocacy, and more. In addition, we will review the various ways in which members can engage with our Chamber to ensure they are getting the most out of their Chamber membership.

MEMBER MAILING LIST - Chamber Members have the [exclusive opportunity to purchase the complete Chamber Mail List](#) for \$175. This is *only* available to Chamber members.

SCHEDULE A RIBBON CUTTING - 50 % OFF FOR MEMBERS! - A great publicity opportunity and valuable marketing tool for any business. Ribbon-cuttings commemorate a grand opening, groundbreaking or open house. Ribbon Cuttings can be held at the Host's place of business with members of the Ambassador Committee and chamber staff in attendance, along with you and your guests. [Full details here](#) and [submit a request here](#).

ONLINE directory listing - MEMBER PACKAGE- *included in your annual membership investment:* Listing includes your company name, address, phone, e-mail, fax, and website URL as well as the ability to add a 200-character description, directions, and hours of operation. Alphabetical listing included as well as one category listing. You can also include keywords to improve your SEO!

ENHANCED WEB BUSINESS (DIRECTORY) LISTING (\$150): Premium placement at top of page above non-enhanced listings. A longer 1600-character business description, 5 bullet points with links, unlimited keywords, category and/or search results logo, 20 – 25 images and/or logos, YouTube and hyperlink to website direction and hours of operation. [Full details and examples available here.](#)

ADDITIONAL BUSINESS CATEGORIES FOR WEB LISTING (\$35/category): Add your company information to be listed in up to [5 additional business categories](#) (for physical directory [the Prosperity Journal <https://www.pbnchamber.com/publications>] contact Passport Publications 561-472-8769). This is ideal for your company to be found in multiple searches to get your business noticed & found!

CHAMBER WEBSITE ADVERTISING Starting at just \$275 for a Side Column Ad, the Palm Beach North Chamber of Commerce invites all members to share their message further. With many advertising options from cost effective to exclusivity, this is a great opportunity to build awareness amongst members and the community at large. Find [more information here.](#)

CHAMBER WEBSITE ADVERTISING NEW Members get to take advantage of a BOGO deal through the Chamber's main form of communication through the weekly Chamber Connect e-newsletter. Distributed every Tuesday to inform the members of the Chamber about Chamber news, committee/council's initiatives, member spotlights, community news and upcoming events, a sponsor of the Chamber Newsletter will be able to reach more than 6,500 business professionals each week. A member survey revealed email is the preferred method of communication for information on news and upcoming events, so is a great way to build awareness of your business with a targeted audience. Find [more information here.](#)

Apply [online TODAY!](#)

ABOUT THE PALM BEACH NORTH CHAMBER

750+ MEMBERS
ARE SMALL BUSINESSES **83%**

150+ EVENTS PRODUCED ANNUALLY
3 PREMIER EVENTS **10**
COMMITTEES & COUNCILS SERVING OUR **10** MUNICIPALITIES

FOUNDED IN 1948

PALM BEACH NORTH CHAMBER OF COMMERCE

Our shared purpose is to foster a partnership of private, public, education, and civic organizations working together to ensure Palm Beach North is Florida's "Prosperity Coast."

BE WHERE BUSINESS HAPPENS:

Membership Investment Schedule

Schedule 1 - General	Active Accounts	New Accounts*
<u>Employees</u>		
1-5	\$ 425	\$ 465
6-10	\$ 475	\$ 515
11-20	\$ 540	\$ 580
21-30	\$ 650	\$ 690
31-50	\$ 780	\$ 820
51-100	\$ 1,125	\$ 1,165
101-150	\$ 1,245	\$ 1,285
151-350	\$ 1,410	\$ 1,450
350+ (\$2 per additional employee)	\$ 1,705	\$ 1,745
 Schedule 2 - Banks		
<u>Cash Deposits</u>		
\$1-\$100 million	\$ 1,365	\$ 1,405
Over \$100 million	\$ 1,945	\$ 1,985
 Schedule 3 - Hotels/Resorts		
<u>Units</u>		
1-50	\$ 650	\$ 690
51-100	\$ 820	\$ 860
Over 100	\$ 985	\$ 1,025
 Schedule 4 - Educational Institutions		
Public Schools	\$ 295	\$ 335
Colleges and Universities	\$ 575	\$ 615
Private schools calculated by number of employees		
 Schedule 5 - Restaurants		
<u>Sales Volume</u>		
\$375K - 9K	\$ 480	\$ 520
\$1 mil - 4.9 mil	\$ 650	\$ 690
\$5 mil - 11 mil	\$ 985	\$ 1,025
\$12 mil - 20 mil	\$ 1,245	\$ 1,285
 Executive Trustee Council	\$ 3,000	\$ 3,040
Young Professionals of Palm Beach North	\$ 100	\$ 125

Membership investment is payable in advance, non-refundable, and is continuous unless you present written notification to the contrary.

*Includes
New Member
Application
Fee

More information on the Executive Trustee Council can be found on the next page.

Young Professionals of Palm Beach North receive a discount of events with minimal marketing benefits.

EXECUTIVE TRUSTEE MEMBERSHIP

The Executive Trustee Council is a preferred membership program made up of executive-level business leaders who share a unified vision with the Chamber to promote commerce in our community. Council members can network with decision makers and provide recommendations for Chamber activities.

TRUSTEE COUNCIL BENEFITS - In addition to all the other benefits with the Chamber, Trustee members have access to unique programs exclusive to this level of membership that include private gatherings with renowned speakers and high-level discussions on key community issues.

EXCLUSIVE TRUSTEE SPEAKING PROGRAMS - Admission to exclusive events featuring [VIP guest speakers](#) and special programming that includes [tours](#) and presentations by leaders in our community. Past events have included timely, relevant presentations from noteworthy names within our political arena such as PBC School District Superintendent Dr. Donald Fennoy, Jamal Sowell, past Governor Rick Scott, current Governor Ron DeSantis, Congressman Brian Mast, Candidate Lauren Baer, [Senator George LeMieux](#) and Dave Aronberg. Further events have featured a VIP Brightline ride to Miami, private tour of Pratt & Whitney, exclusive tour and celebration of Alton, Kolter Homes, and more.

SPECIAL EVENT TICKETS

- Feb - Complimentary tickets & access to VIP Hospitality Tent [ArtiGras Fine Arts Festival](#)
- Feb - The [Classic in The Palm Beaches](#)
- Feb – April - Spring Training at [Roger Dean Chevrolet Stadium](#)
- Exclusive Signature Programs and Tours

COMPLIMENTARY PASSES TO MONTHLY CHAMBER EVENTS

- Three [Business Before Hours](#) passes each year
- Three [Business After Hours](#) passes each year

PEER-TO-PEER NETWORKING

- Formal and informal networking with local and regional CEO's and business leaders (scheduled every month)

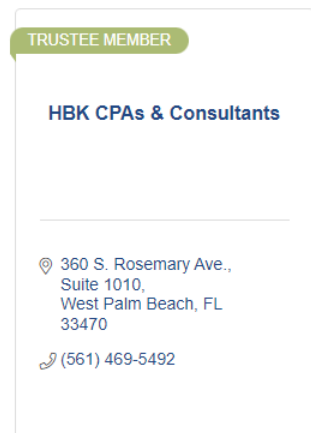
SPECIAL RECOGNITION

You and your business receive recognition as a Trustee member throughout the year, including:

- [Executive Trustee webpage](#) on PBNCC website with name, photo and Trustee bio
- Trustee section in the Prosperity Journal (<https://www.pbnchamber.com/publications>)
- Notification of sponsorship opportunities prior to release to general membership
- Private communications from PBNCC CEO on key community issues

SPECIAL ADVERTISING OFFER

- 50% off a 6 Month Banner Ad on the Chamber Website each year



	Active Accounts	New Accounts*
Executive Trustee Council	\$ 3,000	\$ 3,040
Membership investment is payable in advance, non-refundable, and is continuous unless you present written notification to the contrary.		*Includes New Member Application Fee

Executive Trustees are listed on a special webpage on PBNChamber.com:











pbnchamber.com/executive-trustee-council/

Microsoft Calendar

"Our Executive Trustee Council is a special group of business and community leaders who share a commitment to our community and way of life. Our meetings and events provide a unique opportunity to meet and work alongside key state-wide and local elected officials on a broad range of issues and initiatives, in a spirit of friendship and collaboration."

– Dave Markarian, The Markarian Group, Chamber Trustee































Executive Trustee Council

 Roger Amidon Palm Beach Marriott Singer Island Beach Resort & Spa Get To Know Roger	 Heather Andrews Discover The Palm Beaches, Florida Get To Know Heather	 Mike Bauer Roger Dean Chevrolet Stadium Get To Know Mike	 Peter Baytarian Forest Development LLC Get To Know Peter	 Zachary M. Berg First Republic Private Wealth Management - Berg/Gilbert Team Get To Know Zachary M.
				

Executive Trustees are listed in a special section in the Prosperity Journal (<https://www.pbnchamber.com/publications>)

OUR Trustees

Executive Trustee COUNCIL

 Nika Coleman-Fennell Palm Beach State College	 Jeff Collins 1115 Love Street, LLC	 Alexander Cooke Optimist Capital LLC	 George Gentile Ziglio, Inc.	 Anthony Giacalone HBK CPA & Consultants	 Richard Gosseler M&T Bank
 John Couris Tampa General Hospital	 Tammy Dalton GHS Inc.	 Sean Denyse Heckler Brothers Construction Co., Inc.	 Jimmy Glenos LEAD-SUCCESS	 Hilda Gonzalez Palm Beach County Sheriff's Office	 Dionna Hall Broward, Palm Beaches & St. Lucie Realtors®
 Kevin DiLallo Universal Health Services	 Keith Douglas Professional Bank	 Rene Exarstein Schechter Avenir Development, LLC	 Jon Hart Shutts	 Don Hearing Cotleur & Hearing	 Nelson Hingola ANCHOR BANK
 Scott Evans Palm Beach Community Redevelopment Agency	 Robert Fashano Lead One Consulting LLC	 Alyssa Freeman Marine Industries Association of Palm Beach County, Inc.	 James Garvin Forming Brands	 Chadi Irani The Palm Beach Post / LOCALQ	 Philippe Jeck Jeck, Harris, Poyner & Jones, P.A.
					

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– Dave Markarian, The Markarian Group, Chamber Trustee

Young Professionals of Palm Beach North

Connecting Young Professionals with networking and educational opportunities

This program area is governed by [a steering committee](#) of dedicated young professionals between the ages of 21 to 39 who are charged with ensuring that the needs of Palm Beach North's young professionals are addressed by the Chamber. This working committee also organizes mixers and professional development lunches open to all!



YPPBN's membership is complimentary for Chamber members and \$125 (\$100 membership plus \$25 application fee) for non-chamber members. Young Professional renewals are \$100 per year. The Young Professionals of Palm Beach North is sponsored by Lickstein Plastic Surgery.

As a Young Professional of Palm Beach North, you will receive:

- A web [listing as a Young Professional member on chamber website](#)
- Access to our Chamber e-newsletter (Chamber Connect), which gives you an overview of all of our upcoming events and current news
- Member discounted tickets to our upcoming events
 - This includes both Young Professional events as well as the wide variety of small business, women in business, after-hours and before-hours events
- Opportunity to be invited to sit on [Young Professional Steering Committee](#)

Events Hosted by the Palm Beach North Young Professionals Council

Networking Mixers: Join the Young Professionals of Palm Beach North after-hours for networking and light bites from our host sponsor.

CEO Connection: Our CEO Connections provide a unique and intimate opportunity to have conversations with leaders of prominent organizations right here in our backyard. Past CEOs include Christopher Ivey with Margaritaville at Sea, Geoff Jervis with Mint Eco Car Wash, Mike Bauer with Roger Dean Chevrolet Stadium, Andrew Kato with Maltz Jupiter Theatre, and many more!

Professional Development Luncheons: Join us for educational luncheon events featuring a panel of local professionals to hear about their journey to success and the hot topics from their field.

Check out [our calendar to view all of our events!](#)

Is your company already a member of the Chamber? No need to join as a young professional. Reach out to info@pbncchamber.com to get involved.